Table of Contents

Greetings from Richmond Mayor Dwight C. Jones .......................... 1
About VML .......................................................................................... 2
About VMLIP .................................................................................... 5
Conference Information .................................................................... 6
Conference Program .......................................................................... 9
Richmond Marriott floor plan ...................................................... 14-15
Exhibitors .......................................................................................... 23
Sponsors ............................................................................................ 27
Welcome to the attendees of the Virginia Municipal League Annual Conference!

As Mayor of the City of Richmond, it is my pleasure to welcome you to RVA. Hosting the 2015 VML Annual Conference is a great opportunity for us to showcase all that is happening in Virginia’s capital city.

By the time you arrive, we will have just bid farewell to thousands of cycling athletes and visitors from over 70 countries who were in Richmond for the UCI Road World Championships (Worlds). Richmond is only the second U.S. city to host the Worlds in the event’s 82 year history. The event was also viewed by hundreds of millions around the world, presenting tremendous tourism and economic development opportunity for the region, and an opportunity to tell Richmond’s story like never before.

Richmond is a vibrant, modern destination continually ranked among the best cities for business, health, and outdoor adventure. We are a city of history, creativity, culture and entertainment. Whether you are a history buff, a sports enthusiast, an arts lover, or a foodie, Richmond is a year-round destination with something for everyone.

Our culinary and cultural offerings have been recognized nationally. There are museums, landmarks, universities, theaters and many places of significance to visit and explore. We boast trendy boutiques and restaurants, craft beers, numerous sports attractions and outdoor pursuits including one of the United States’ largest river park systems.

Richmond is also a place that celebrates its cultural diversity, which shines in such events as our annual Juneteenth Freedom Celebration, the Capital City Kwanzaa Festival, the Richmond Jazz Festival, and the Que Pasa Hispanic Cultural Festival, to name a few.

To get the full Richmond experience, be sure to get out of your car and explore. Ride a bike on the more than 23 miles of bike lanes that we have developed in response to our Bike Master Plan. We are building a robust network of bikeways across and throughout the City and the 52-mile Virginia Capital Trail begins right in our downtown.

We know you will enjoy Richmond’s incredible beauty and diverse attractions, and that your experience here will be memorable. We urge you to come back to visit us again and again.

Sincerely,

Dwight C. Jones
Mayor
About the League

The Virginia Municipal League is a non-profit, non-partisan association of cities, towns and counties of Virginia. The League was established in 1905 for the purpose of improving and assisting local governments through legislative advocacy, education, research and cooperative effort.

VML EXECUTIVE COMMITTEE

President – William D. Euille, Mayor, Alexandria
President-Elect – Ron Rordam, Mayor, Blacksburg
Vice President – Robert K. Coiner, Mayor, Gordonsville
At-Large Member – Ceasor Johnson, Vice Mayor, Lynchburg
At-Large Member – Mary Hynes, Chair, Arlington County
At-Large Member – Patricia Woodbury, Council Member, Newport News
At-Large Member – Edythe Frankel Kelleher, Vice Mayor, Vienna
At-Large Member – Katie Sheldon Hammler, Council Member, Leesburg
At-Large Member – Mimi Elrod, Mayor, Lexington
Town Section Chair – Faye O. Prichard, Council Member, Town of Ashland
City Section Chair – Christina Luman-Bailey, Vice Mayor, Hopewell
Urban Section Chair – Anita James Price, Council Member, City of Roanoke
Immediate Past President – David P. Helms, Mayor, Marion

VML STAFF

Kimberly A. Winn
Executive Director

Mark Flynn
General Counsel

Joni Terry
Office Coordinator

Paulette Alexander
Accounting Assistant II

Mary Jo Fields
Director of Research

Janet Areson
Director of Policy Development

Patrick Ford
Press Operator/Clerk

Nancy Chafin
Communications Specialist

Kimberly Pollard
Director of Information Management

Manuel Timbreza
Communications Specialist

Neal Menkes
Director of Fiscal Policy

Sherall Dementi
Special Projects Coordinator

Joe Lerch
Director of Environmental Policy

Anita Yearwood, CMP
Conference and Marketing Coordinator
VML LEGISLATIVE COMMITTEE

Chair – Ophie Kier, Vice Mayor, Staunton
Vice Chair – Don Harris, Mayor, Bluefield

City Section
Ophie Kier, Vice Mayor, Staunton
Elizabeth Minor, Mayor, Winchester
Brian Thrower, City Manager, Emporia
Andrea Oakes, Council Member, Staunton
Gene Teague, Council Member, Martinville
Guy Odum, Council Member, Bristol

Town Section
Don Harris, Mayor, Bluefield
Tim Taylor, Mayor, Strasburg
Sheila Olem, Council Member, Herndon
Cathy Lowe, Vice Mayor, Abingdon
Edward Owens, Mayor, South Boston
James Hudson III, Mayor, West Point

Urban Section
Ted Byrd, Council Member, Harrisonburg
Lawrence G. Campbell, Jr., Council Member, Danville
John Chapman, Council Member, Alexandria
Roger Fawcett, Council Member, Suffolk
Cynthia Newbille, Council Member, Richmond
Kimball Payne, III, City Manager, Lynchburg
George E. Wallace, Mayor, Hampton
Kenneth I. Wright, Mayor, Portsmouth
Rosemary Wilson, Council Member, Virginia Beach
Jonathan Way, Council Member, Manassas
Thomas R. Smigiel, Jr., Council Member, Norfolk
Tina L. Vick, Council Member, Newport News

2015 VML NOMINATIONS COMMITTEE

Chair – David Helms, Mayor, Marion

John Chapman, Council Member, Alexandria
Trenton Crewe, Mayor, Wytheville
Ed Daley, Assistant Manager, Emporia
James Ervin, Town Manager, Rocky Mount
Jay Fisette, Board Member, Arlington County
Elizabeth Minor, Mayor, Winchester
Earl Reynolds, Director of Community Development, Danville
Rosemary Wilson, Council Member, Virginia Beach
F. Woodrow Harris, Council Member, Emporia
VML congratulates the 2015 graduates of the Virginia Elected Officials Leadership Academy!

**Advanced Certified Local Government Official**

Lisa Jordan, Council Member, Town of South Hill

**Certified Local Government Official**

Jeremy McCleary, Mayor, Town of Woodstock

HEAL Cities & Towns provides free technical assistance and support to local elected officials and their staff to adopt policies that stem the obesity epidemic and create healthy, prosperous communities. For information, contact Marisa C. Jones, mjones@institutephi.org, (202) 407-7088.

Bluefield
Charlottesville
Crewe
Dumfries
Emporia
Galax
Glade Spring
Greensville County
Haymarket
Hopewell
Lawrenceville
Leesburg
Lovettsville
Middleburg
New Market
Petersburg
Prince George County
Richmond
Roanoke
Staunton
Virginia Beach
Williamsburg
VML Insurance Programs

VML Insurance Programs (VMLIP) is a comprehensive property and casualty program providing public officials’ liability, law enforcement liability, general liability, automobile liability and physical damage, cyber liability/security, excess liability, pollution, workers’ compensation, property, inland marine, boiler & machinery, crime and bond coverages. In addition, VMLIP provides a wide variety of professional services and tools to assist members in developing and maintaining comprehensive risk management programs. VMLIP members include more than 475 cities, towns, counties, school districts and authorities. VMLIP is celebrating its 35th anniversary as Virginia’s Local Government Specialists™. For more information, visit www.vmlins.org or call (800) 963-6800.

VMLIP MEMBERS’ SUPERVISORY BOARD

Chair – John W. McCarthy III, County Administrator, Rappahannock County
Vice-Chair – Kurt Hodgen, City Manager, Harrisonburg
Darlene Burcham, Manager, Town of Clifton Forge
Melinda Conner, County Administrator, Mathews County
Rhu Harris, County Administrator, Hanover County
Karen Pallansch, General Manager, Alexandria Sanitation Authority
Peter M. Stephenson, Town Manager, Smithfield
R. Clarke Wallcraft, Executive Director, Pepper’s Ferry Wastewater Authority
Ex officio – Kimberly A. Winn, VML Executive Director
Conference Information

REGISTRATION

Everyone attending the conference must register, including members, their families, guests and representatives from the news media. Conference name badges are required for attendance at all conference events; those without name badges will not be able to enter the Exhibit Hall or participate in other functions, including Host City Night. Tickets will be collected at the various ticketed events. Partial registrations are not available, with the exception of tickets for the VLGMA luncheon.

Please turn off the ringers for any cellular telephones and pagers. Please make telephone calls in the lobby or other areas outside of the meeting rooms.

Infants are not allowed in conference workshops and general sessions.

SCHEDULE

A detailed conference schedule begins on page 9. Most meetings will be held at the Richmond Marriott with the exceptions of the spouses’ program on Monday, mobile workshops on Monday and the Host City Night reception. Select activities taking place at the Hilton Garden Inn, such as the VLGMA meeting, VLGMA luncheon and Women in Local Government Breakfast, are denoted with an asterisk (*).

Please refer to the conference app for the most up-to-date schedule information.

INFORMATION

For information about League activities, please ask the League staff at the conference registration desk. Up-to-date information can be found in the VML Annual Conference mobile app.

The City of Richmond will host an exhibit booth (#2) on Sunday and Monday in the Exhibit Hall. The City will also host an “Ask It” table outside of the exhibit hall. Please ask the city representatives for information about local recreation, dining or historic points of interest.

CONFERENCE HOTEL INFORMATION

Richmond Marriott, 500 E. Broad St., Richmond, VA 23219, (804) 643-3400
Hilton Garden Inn, 501 E. Broad St., Richmond, VA, 23219, (804) 344-4300
**SPOUSES AND GUESTS**

Registration as a spouse or guest includes participation in any of the conference sessions and workshops, the Opening Reception, Host City Night and the Annual Banquet. Spouses also may purchase tickets to attend ticketed meal functions. In addition, a special event for spouses will be held Monday, Oct. 5, from 11 a.m. – 2:30 p.m. The event will include a guided tour of Virginia Museum of Fine Arts followed by lunch and time to explore the museum on your own. The cost is $35; registration deadline is Sunday, 6:30 p.m.

**MEAL FUNCTIONS**

Each registered delegate and spouse/guest will receive a registration packet containing pre-purchased meal tickets, a program and other registration materials. Each registrant receives two complimentary drink tickets for the Opening Reception on Sunday night and for Host City Night.

So you won’t forget them, you may wish to put your tickets for the various events in your plastic name tag holder, the pocket of your suit, or your purse.

Tickets for Monday’s ticketed events must be obtained by 6:30 p.m. Sunday. Tickets for Tuesday’s ticketed events must be obtained by 4 p.m. Monday.

**EXHIBITORS AND SPONSORS**

Be sure to visit the Exhibit Hall to see the latest in products and services for local governments and to enter the contest for a gift card. The Exhibit Hall will be open Sunday from 1 to 7:00 p.m. and Monday from 8 a.m. to 3 p.m. The Exhibit Hall will be the site of the opening reception on Sunday evening, breakfast on Monday and lunch on Monday, as shown in the program. Detailed information on the exhibitors is included on page 23.

VML thanks its sponsors, which are listed on page 27.

A raffle card is included in your registration packet; be sure to enter the raffle drawing to win! Follow the instructions on the raffle card for the chance to win a debit card. The raffle will be held at 2:55 p.m. on Monday.

**DRESS**

Business attire is preferred for the Tuesday reception and banquet. Business or business casual attire is appropriate for conference general sessions, workshops and ticketed events. Casual dress is appropriate for Host Night and the guest event.
ELECTIONS & VOTING

To be elected at the Business Meeting of the Annual Conference (Tuesday at 3:30 p.m.) are:

- President Elect
- Vice President
- Executive Committee Members

Also serving as voting members of the Executive Committee are the President, Past President and the Urban, City and Town Section chairs. The section chairs will be elected at the section meetings on Tuesday morning. For additional information on voting credentials and representation please refer to the conference app.
Conference Program

**SUNDAY, OCTOBER 4**

12:30 - 7 p.m.  **Registration (in Exhibit Hall)**  
Grand Ballroom

1 - 3 p.m.  **Executive Committee Meeting**  
Shenandoah

1 - 7 p.m.  **Exhibit Hall**  
Grand Ballroom

3 - 5 p.m.  **Legislative Committee Meeting**  
Capital Ballroom Salons 2-3

3:30 - 4:30 p.m.  **Nominations Committee Meeting**  
Commonwealth

5:30 - 7 p.m.  **Opening Reception in the Exhibit Hall**  
Grand Ballroom  
*Sponsored by SunTrust*  
Tickets for two complimentary drinks are included in conference registration packets.

**MONDAY, OCTOBER 5**

8 - 8:45 a.m.  **Continental Breakfast in Exhibit Hall**  
Grand Ballroom

8 a.m. - 5 p.m.  **Registration**  
Grand Ballroom  
After the exhibit hall closes at 3 p.m., registration can be found in the lower level registration area.

8 a.m. - 3 p.m.  **Exhibit Hall**  
Grand Ballroom  
Be sure to visit the vendors and complete your raffle card for a chance to win the raffle prize. The raffle card is included in your registration packet. Remember, the Exhibit Hall closes Monday at 3 p.m.; the raffle drawing will be held at 2:55 p.m.
9 - 10:15 a.m.  **Opening Session**  
Capital Ballroom Salons 4-8

Call to Order – William D. Euille, Mayor, Alexandria; VML President  
Color Guard Presentation – Franklin Military Academy  
National Anthem – Franklin Military Academy  
Welcome – Dwight C. Jones, Mayor, Richmond  
Greetings – Penny A. Gross; District Supervisor, Mason District; President, Virginia Association of Counties  
Report of the Nominations Committee – David P. Helms, Mayor, Town of Marion  
Report of the President – William D. Euille, Mayor, Alexandria; VML President  

**Keynote address – The Future of Virginia’s 324 Places: Leadership, Engagement and Purpose**  
Matt Thornhill, Founder & President of Generations Matter and the Boomer Project  

Each of Virginia’s 38 cities, 191 towns, and 95 counties is a unique place with its own identity. Together, these localities are the future of the Commonwealth. Throughout 2015, the Virginia Municipal League has been studying the key trends that will be facing Virginia’s local governments over the next 10 years. In this engaging keynote address, Matt Thornhill of GenerationsMatter, the nationally renown think tank of the Southeastern Institute of Research, will help local leaders understand what’s coming and what to do now to make sure your community prospers. You’ll learn how cities and towns are responding to how the Millennial generation is redefining how local governments engage the public. You’ll hear about how having a “purpose” – a cause greater than what you do or how you do it – will shine new light on how effective local governments serve the public. Plus, Matt will set the stage for the trend topic breakout sessions throughout the day.

10:15 -  **Beverage Break in the Exhibit Hall**  
10:45 a.m.  Grand Ballroom  

10:45 -  **Concurrent Sessions**  
11:45 a.m.  

Each of these hour-long sessions will focus on a specific trend topic impacting Virginia’s 324 Places. You’ll hear a 20-minute presentation on the topic, including examples of best practices from across the country. Then a facilitated discussion among all audience members will allow dialogue, idea sharing, and lessons learned from local leaders across Virginia.

**Aging Infrastructure**  
Shenandoah  
Facilitator: Matt Thornhill, Founder & President, Generations Matter and the Boomer Project
By most accounts, much of the infrastructure in the United States – roads, bridges, buildings and water/wastewater – is in serious disrepair. As these critical systems continue to age and deteriorate, governments at all levels are struggling to pay for maintenance and upkeep – not to mention investments in much-needed upgrades and new projects. In this session you’ll learn about possible alternatives to the ways these types of projects have been financed in the past. Come prepared to share your victories and obstacles and gain insights on what’s ahead.

**Education**

Dominion & Commonwealth

Facilitator: John W. Martin, CEO & President, SIR Research

Budget cuts have caused huge problems for most public school systems today. Learn more about future prospects for additional funding; bolstering Science, Technology, Engineering and Math (STEM) education; re-examining the importance of standardized testing; inspiring innovation; ensuring opportunity for all; and strengthening the teaching profession. Examples from across the U.S. and Virginia will be shared and discussed.

**Workforce Development**

Jefferson & Madison

Facilitator: Rachel Burgess, Vice President, Director of Research Operations, SIR Research

In the future, there will be relatively fewer young people and relatively more older people. Experts are predicting a worker shortage, particularly in the public sector. In the short-term, managing and retaining your older workers remains a top priority. But attracting and retaining Millennials – Young Professionals – will become more and more important to ensure a readily available workforce in the future. Learn what others are doing and what you can do today to make your community a Millennial magnet.

**Economic Development**

Capital Ballroom Salons 2 – 3

Facilitator: Susan Baxter, Vice President, Client Services, SIR Research

The new model of economic development is focused on having workers in place in order to attract companies, driven by Millennials who often decide where they want to live and then seek employment. Investing in creating a more attractive “place” in order to attract this desirable demographic is the new order in economic development. You’ll hear the strategies being pursued by communities across Virginia, both large and small, to attract new companies, keep expanding companies, and entrepreneurs and start-ups.

10:45 a.m. - **Mobile Workshop - See what’s behind Richmond’s rental housing success stories**

Sponsored by VHDA

Many downtown historic structures – factories, storefronts and warehouses – are being brought back to life as quality, affordable rental housing. New construction also has a role to play in meeting local housing needs. When it comes to financing these developments, one size does not fit all. Each locality has its own population characteristics and housing needs. Local governments and developers need to be able to choose financing that fits the housing
needs, preferences and demographic mix of their community. See how Richmond is using VHDA financing to bring about revitalization and affordable, quality housing.

Bus departs from Broad Street exit (lower, level underneath Starbucks sign). Participation is limited to 53 participants on a first-come, first-served basis. Arrive by 10:30 a.m. to board the bus.

11 a.m. - **Spouses Tour & Group Lunch**

2:30 p.m. - **Virginia Museum of Fine Arts**

Spouses will enjoy a guided tour of the Museum’s collection, which includes treasures from every continent and era by hundreds of artists from Degas to Warhol. Lunch is provided in the museum’s Marble Hall, serving culinary masterpieces surrounded by stunning works of art.

Shuttle departs from Broad Street exit (lower level underneath Starbucks sign). Participation is limited to 31 participants on a first-come, first-served basis. Arrive by 10:45 a.m. to board the bus.

*Transportation sponsored by VHDA*

Noon - 1 p.m. - **NBC-LEO Program and Luncheon (tickets required)**

Capital Ballroom Salon 1

Presiding – Ceasor Johnson, Vice Mayor, City of Lynchburg
Speaker – A. Donald McEachin, Senator, Senate of Virginia

Senator McEachin was elected to the Virginia State Senate in 2007. Re-elected in 2011, Senator McEachin was honored by his colleagues and elected as Senate Democratic caucus Chair. In the State Senate, he is proud to be a leader in non-discrimination, environmental protection, women’s rights, energy efficiency, public education and job creation.

Noon - 1:15 p.m. - **VLGMA Luncheon (tickets required)**

Rhoads-Gerhart Room, Hilton Garden Inn

Presiding – Rebecca Dickson, County Administrator, County of Goochland; VLGMA President
Keynote Speaker – Christina Nuckols, Deputy Communications Director, Office of the Governor of Virginia

*Lessons in a changing world of government news coverage*

Newspapers are shrinking, fewer state and local reporters stretch to cover more ground, and more news is sent instantly through social media. How should local governments navigate the changing landscape of communications? Hear the perspectives of a former state-level reporter and editorial writer who changed roles from writing about government to handling communications and media relations for government.
Noon - 1 p.m.  
Lunch in Exhibit Hall  
Grand Ballroom  
*Sponsored by Wiley|Wilson*

1:30 - 2:30 p.m. Concurrent Sessions

Each of these hour-long sessions will focus on a specific trend topic impacting Virginia’s 324 Places. You’ll hear a 20-minute presentation on the topic, including examples of best practices from across the country. Then a facilitated discussion among all audience members will allow dialogue, idea sharing, and lessons learned from local leaders across Virginia.

**Sustainability & Resiliency**  
Shenandoah  
Facilitator: Matt Thornhill, Founder & President, Generations Matter

These days the pursuit of sustainability – balancing the different social, economic and environmental needs and concerns – is being supplemented with resiliency planning. Trying to achieve balance in our chaotic and fluctuating world may be foolish. Rather, the focus should be on strengthening a community’s ability to handle unpredictable shocks and stresses typically made evident during a crisis, be it an act of nature or an angry mob. A key aspect of resilience is that it seeks to build capacity across communities, institutions, and infrastructure for flexibility, responsiveness and decision making as events unfold. Learn how sustainability and resiliency planning are evolving and how some towns and cities in Virginia are already being cited for having best practices.

**Transportation & Mobility**  
Jefferson & Madison  
Facilitator: John W. Martin, CEO & President, SIR Research;  
Driverless cars from Google, ridesharing from Uber, and changing preferences of young Millennials and aging Boomers are redefining mobility. In the future, people will seek neighborhoods and even communities that provide a range of options for getting around. Learn what is happening across Virginia and what your community should be doing today to get ready for the “car lite” lifestyles of the future.

**Business perspective on investments in transit**  
Facilitator: Kelley Coyner, Executive Director at Northern Virginia Transportation Commission

Find out what businesses – large and small – want policymakers to know about how high quality transit is key for workers commutes; customers shopping trips; and investors capital spending.

**Community Image & Reputation**  
Dominion & Commonwealth  
Facilitator: Susan Baxter, Vice President, Client Services, SIR Research

Many civic leaders believe that branding is a task best left to consumer product and service marketers, not something in which they need to invest public money. The reality is that every city, town, and county in Virginia is already branding every day – and spending public money to do so. If you are not intentionally managing a single, well-understood, and
Richmond Marriott Floor Plan
consistently used brand message, then your municipality’s image suffers the risk of being marginalized, at best, and ignored or forgotten, at worst. Learn the keys to developing an effective brand position and discover how to best implement it in your specific community.

Panhandling – Ordinances & Recent Cases

Capital Ballroom Salons 2 – 3
Sponsored by VML Insurance Programs
Speaker: Richard H. (Rich) Milnor, Partner, Zunka, Milnor & Carter

Many panhandling ordinances across the Commonwealth prohibit the practice on public roads and other public spaces. However, recent federal court decisions raise new questions about the constitutionality of such ordinances. Join us as we discuss recent cases and the impact on local governments.

1:30 - 2:45 p.m.  City of Richmond Mobile Workshop

Take part in a tour of RVA featuring economic and community development projects coordinated by the City of Richmond and various industry partners. Highlights include a Better Block Neighborhood, the Arts and Culture District, and riverfront development, along with other recent major projects that include the the city’s tourism efforts.

Bus departs from Broad Street exit (lower, level underneath Starbucks sign). Participation is limited to 53 participants on a first-come, first-served basis. Arrive by 1:15 p.m. to board the bus.

Transportation sponsored by VHDA

1:30 - 3 p.m.  VLGMA Board Meeting*
Miller Room, Hilton Garden Inn

2:30 - 3 p.m.  Refreshment Break in the Exhibit Hall
Grand Ballroom

2:55 p.m.  Raffle Drawing in the Exhibit Hall
Grand Ballroom
Please note that the Exhibit Hall closes at 3 p.m.

3 - 4 p.m.  Concurrent Sessions

These concurrent sessions are designed to bring together leaders from municipalities of all sizes in various regions of Virginia to discuss how to best apply what has been learned in the earlier sessions. Facilitated discussions will take place to make sure cites, towns, and counties of all sizes have an opportunity to share their successes and outline their issues across the various trend topic areas.

VML has organized the breakouts using the following general regional breaks, but individual local leaders and administrators can select which session they attend.
3 - 4 p.m.  Concurrent Sessions continued

- Hampton Roads/Tidewater  Shenandoah
- Northern Neck/Eastern Shore  Dominion/Commonwealth
- Central Virginia/Richmond Region  Jefferson/Madison
- Northwest Virginia  Monroe
- The Valley  Capital Ballroom Salon 1
- Southwest Virginia/Southside  Capital Ballroom Salons 6-7
- NOVA  Capital Ballroom Salons 2-3

4 - 6 p.m.  First Cities Meeting
Grand Ballroom Salons G-H

6 - 9 p.m.  Host City Night
Brought to you by the City of Richmond and sponsored by Moseley Architects

Host City Night will start with a reception at Richmond CenterStage, a fully renovated, historic performing arts complex. Rich visual displays will showcase the art, culture and history of Richmond. A food truck court will provide an assortment of local cuisine, highlighting Richmond’s excellent and authentic food scene.

Tickets for two complimentary drinks are included in conference registration packets.

Thanks also to Timmons Group and Davenport & Company.

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**TUESDAY, OCTOBER 6**

8 - 9 a.m.  Continental Breakfast
Pre-function Area (lower level)

8 - 9 a.m.  Women in Local Government Breakfast* (ticket required)
Rhoads-Gerhart Ballrooms, Hilton Garden Inn

Speaker – Bonnie Svrcek, Deputy City Manager, City of Lynchburg,

Bonnie Svrcek was appointed Deputy City Manager in June 1999. Prior to her appointment, Ms. Svrcek served as the Assistant Town Manager in Blacksburg, Virginia, from 1990 to 1999. She served as President of the VLGMA in 2005 and Southeast Region Vice President on the Executive Board of the International City-County Management Association (ICMA) in 2009. Bonnie served as President of ICMA from 2012-2013.

8 a.m. - Noon  Registration
Registration Desk (lower level)
TUESDAY, OCTOBER 6

9 - 10:30 a.m.  General Session - Where We’ve Been ...Where We’re Going
Capital Ballroom Salons 4-8

Presiding – Robert K. Coiner, Mayor, Town of Gordonsville; VML Vice President
Keynote Speaker – Dr. Edward L. Ayers, President Emeritus, University of Richmond
Panelists –
Jay Ell Alexander, Public Information Officer, City of Petersburg
Nathalia Artus, Vice President & Government Loan Program Manager, EVB
Charles Merritt, Partner, 80Amps

Dr. Ed Ayers, American historian, professor, administrator, and ninth president of the University of Richmond will discuss leadership in Virginia through a historical perspective and then moderate a panel of millennials to talk about where we are going. Panelists include young professionals who are career bold, advocate for their communities and are already leaving impactful legacies. This is one dialogue you will not want to miss!

10:30 - Break
10:45 a.m.  Pre-function Area (lower level)

10:45 - City, Town and Urban Section Elections & Workshops
11:45 a.m.

The annual meetings of the City, Urban and Town Sections include the election of the chair and vice chair of each section and a workshop. The chair of each section sits on the VML Executive Committee.

City Section: Public-Private Partnerships to Finance Energy Efficiency Improvements at the Local Level
Madison/Jefferson/Monroe Ballrooms

In 2015 the Virginia General Assembly passed a Property Assessed Clean Energy (PACE) bill. PACE is a new and innovative way for commercial property owners to finance energy efficiency and renewable energy improvements in their buildings. PACE loans provide 100% funding of total project costs by placing a special assessment lien on the property that owners repay over time as part of their real estate tax bill. PACE “loans” are typically financed by third party lenders who receive the PACE assessment payment via the local taxing authority. PACE has many benefits such as long term (up to 20 years), non-recourse financing, annual payments that transfer automatically at time of sale to the new building owner, net positive cash flow from energy efficiency measures (often in year one), and potential tenant pass-throughs as PACE is considered an operating expense (tax).

Presiding – Christina Luman Bailey, Vice Mayor, City of Hopewell
Speakers – Abby Johnson, President, Abacus Property Solutions, LLC  
Bill Greenleaf, Loan Officer, Virginia Community Capital, Inc.

The City Section consists of cities with populations of 35,000 or below. Members of the City Section are Bristol, Buena Vista, Colonial Heights, Covington, Emporia, Fairfax, Falls Church, Franklin, Fredericksburg, Galax, Hopewell, Lexington, Manassas Park, Martinsville, Norton, Petersburg, Poquoson, Radford, Salem, Staunton, Waynesboro, Williamsburg and Winchester.

**Town Section: Motels-Issues with Long-Term Residency**  
Capital Ballroom Salons 4-8

The Town of Ashland has partnered with the faith-based community, non-profits, businesses, citizens, and other stakeholders to address public safety, economic, and humanitarian concerns caused by long-term residency in older hotels/motels. This session will explore the new legislation and its potential impact.

Presiding – Faye O. Prichard, Councilmember, Town of Ashland  
Speakers – Charles Hartgrove, ICMA-CM, Manager, Town of Ashland; Nora Amos, Director of Planning and Community Development, Town of Ashland; Doug Goodman, Chief of Police, Town of Ashland

The Town Section consists of all towns, regardless of population.

**Urban Section: Introduction to the Responsible Transfer of Firearms Act**  
Capital Ballroom Salons 1-3

As recent tragedies in Virginia and across the country have shown, the gun laws in our country have done little to stem senseless gun violence. Senator Tim Kaine recently introduced the Responsible Transfer of Firearms Act to hold people responsible if they sell or transfer a firearm to someone who is barred by federal law from possessing firearms. This session will provide an overview of the legislation aimed at bringing some measure of accountability for the violence that continues to plague our communities.

Presiding – Anita James Price, Councilmember, City of Roanoke  
Speaker – Keren Charles Dongo, Deputy State Director/Legislative Assistant, Office of U.S. Senator Tim Kaine

The Urban Section consists of those cities and counties that are regular members and have a population in excess of 35,000. The Urban Section uses a weighted voting procedure based on population for the election of the chair and vice chair. Members of the Urban Section and the number of votes are Alexandria (2), Arlington County (2), Charlottesville (1), Chesapeake (2), Danville (1), Hampton (1), Harrisonburg (1), James City County (1), Lynchburg (1), Manassas (1), Newport News (2), Norfolk (2), Portsmouth (1), Richmond (2), Roanoke (1), Suffolk (1) and Virginia Beach (5).

Noon - **Public Service Awards Luncheon**  
1:30 p.m.  
Grand Ballroom Salons F-J

Presiding – William D. Euille, Mayor, Alexandria; VML President  
Keynote Speaker – Governor Terry McAuliffe

Terry McAuliffe is the 72nd Governor of Virginia. Since being sworn into office, Governor McAuliffe has aggressively focused on building a new Virginia economy. Whether traveling to Bedford or Beijing, Governor McAuliffe has made it clear that
his number one priority is economic development and he is working hard to create and maintain jobs throughout the Commonwealth.

After Governor McAuliffe’s keynote, join us as we recognize graduates of the Virginia Elected Officials Leadership Academy (VEOLA), present Go Green Challenge certificates and celebrate the Healthy Eating Active Living (HEAL) Campaign awards.

1:45 - 3:15 p.m. Concurrent Workshops & Local Government Roundtables

**Conflict of Interests Act**
Madison, Jefferson & Monroe
Speaker – Mark Flynn, General Counsel, VML
- Overview of the Conflict of Interests Act and updates that affect local government.

**Local Government Roundtables** – Mini-sessions rotate every 30 minutes
Grand Ballroom Salon E

- **Coastal Resiliency & Flooding**
  Presenter – Chris Thompson, Deputy Director, Virginia DCHD

- **Community Rating System**
  Presenter – Charley Banks, Floodplain Program Engineer, Virginia DCR

- **Drive Through Personal Property Tax**
  Presenter – Philip J. Kellam, Commissioner of the Revenue, City of Virginia Beach

- **Making Homelessness History: How Virginia Supportive Housing Works for & in Communities**
  Presenter – Rev. Kathryn F. (Kathy) Talley, Deputy Executive Director, Virginia Supportive Housing

- **Morven Park: Historic Sites as Gateways to Civics Education**
  Presenter – Abby Pfisterer, Director of Civics Education, Morven Park

- **Planning & Engineering for Bike & Pedestrian facilities**
  Presenter – Andy Boneau, Urban Planning Practice Leader, Timmons Group

- **Redistricting - What’s With All Those Split Precincts?**
  Presenter – Gregory C. Lucyk, President, OneVirginia2021 Board of Directors
RVA Roadmap: Charting the Path to a Tier One City  
Presenters – Shannon Paul & Yetty Shobo, Ph.D., Management Analysts, Department of Planning and Budget, City of Richmond

Sharing Economy - Economic Development & Citizen Expectations  
Presenters – Stott Mason, Prince William County and Greg Cronin, Loudoun County; George Mason University students

Sharing Economy - Local and State Regulation Regarding Safety, and Land Use Issues  
Presenters – Tom Chunta, Loudoun County and Tami Turner, Prince William County; George Mason University students

Sharing Economy - Local Taxation Issues  
Presenter – Tracy Gallehr, Fauquier County; George Mason University student

Sign Ordinances  
Presenter – Adam Melita, Deputy City Attorney, City of Norfolk

Solarize Initiatives  
Presenter – Carol L. Davis, Sustainability Manager, Town of Blacksburg, Virginia

Stabilization vs Destruction of Old Buildings  
Presenter – Douglas H. Murrow, Commissioner of Buildings, Bureau of Permits and Inspections, City of Richmond

State Water Resources Plan  
Presenter – Tammy D. Stephenson, Program Coordinator, Office of Water Supply, Virginia Department of Environmental Quality

The ROI on Early Childhood Education  
Presenter – Emily E. Griffey, Senior Policy Analyst, Early Care & Education, Voices for Virginia’s Children

Virginia Department of Emergency Management  
Presenter – Dr. Jeffrey Stern, State Coordinator, Virginia Department of Emergency Management

Virginia Fire Programs Fund (VFPF) Aid to Localities Program  
Presenter – Brook M. Pittinger, MPA & CPM, Chief Deputy Executive Director, Virginia Department of Fire Programs

2 - 3 p.m.  
Past Presidents’ Meeting

Shenandoah
3:30 - 5 p.m.  **Business Meeting & Election of Officers**  
Capital Ballroom Salons 1-3  
Presiding – William Euille, Mayor, Alexandria, VML President  
Election of Officers for 2015-2016  
Executive Director’s Report  
Adoption of 2016 Policy Statement  
Adoption of 2016 Legislative Program

5:45 - 6:30 p.m.  **Banquet Reception**  
Grand Ballroom Salons E-J  
* Sponsored by Dominion  
A ticket for a complimentary drink at the reception is included in the conference registration packet.

6:30 - 8 p.m.  **Annual Banquet**  
Grand Ballroom Salons E-J  
Presiding – William Euille, Mayor, Alexandria, VML President  
Remarks by Incoming President – Ron Rordom, Mayor, Blacksburg  
Presentation of Achievement Awards – William Euille and Ron Rordom

8 - 10 p.m.  **Dessert Reception & Entertainment**  
Prefunction & Capital Ballroom Salons 4-8  
* Sponsored by VML Insurance Programs  
Banquet entertainers – Kings of Swing

A ticket for a complimentary drink at the reception is included in the conference registration packet.

*Items marked with an asterisk take place at the Hilton Garden Inn, located at 501 E. Broad St, Richmond, VA 23219.*
Exhibitors and Sponsors

The Exhibit Hall will be open Sunday from 1 to 7 p.m. and Monday from 8 a.m. to 3 p.m. The Exhibit Hall will be the site of the opening reception on Sunday evening, and of the continental breakfast, refreshment breaks and lunch on Monday, as shown in the program.

Be sure to qualify to enter this year’s raffle for one of 2 gift cards—one for $300 and one for $200. A raffle card is included in your registration packet; just follow the instructions on it, visiting each booth for a signature. Once your raffle card is complete, place it in the basket at the registration desk. Be sure to complete the process before the drawing at 2:55 p.m. on Monday.

To ensure that conference attendees will be able to take home any prizes they receive from drawings held by individual exhibitors, we have asked the exhibitors to complete their drawings by 12:30 p.m. on Monday. The winners will be posted on a bulletin board next to the VML registration desk.

Numerous businesses have sponsored events at the conference. A complete list of sponsors is included on page 27.

As you tour the exhibit hall, take a minute to thank the exhibitors and sponsors for their support of the league and its programs.

Urban List (Booth Numbers)

*Anderson & Associates, Inc. (49)
Keli Ratcliffe, Jessica Nichols and Bill Keaton
100 Ardmore Street
Blacksburg, VA 24060
(540)552-5592
www.andassoc.com

Aquavirginia Inc. (5)
Shannon V. Becker and Cliff Parker
2414 Granite Ridge Road
Rockville, VA 21316
(804)749-8868
www.aquavirginia.com

Arrow Safety Device (58)
Richard Warren and Dave Speier
PO Box 205
Selbyville, DE 19975
(302)856-2516
www.arrowsafetydevice.com

*Badger Meter (15)
Paul Fecht
4545 Brown Deer Road
Milwaukee, WI 53223
(414)371-5801
www.badgermeter.com

*BCWH (65)
Chuck Wray and Emily Hogan
1840 West Broad Street, Suite 400
Richmond, VA 23220
(804)345-7656
www.bcw.com

*Bowman Consulting (16)
Ken Baybutt and Jerry Peaks
460 Mc Laws Circle, Suite 120
Williamsburg, VA 23185
(757)229-1776
www.bowmancg.com

*Dominion (28)
Bill Murray, Jim Beamer, Meredith Gray
701 East Cary Street, 21st Floor
Richmond, VA 23219
www.dom.com

CGI (36)
Cristy Sheremeta and Kevin Riley
130 East Main Street
Rochester, NY 14604
(800)398-3029
www.cgicompany.com

City of Richmond (2)
Andrea Bourne, Justine Roberts and Joshua Son
1500 East Main Street, Suite 400
Richmond, VA 23219
(804)646-5633
http://www.yesrichmondva.com

City of Virginia Beach (64)
Jane White
1000 19th Street
Virginia Beach, VA 23451
(757)385-2182
www.visitvirginiabeach.com

Cunningham Recreation/Gametime (48)
Gregg Dollings
PO Box 240861
Charlotte, NC 28224
(800)438-2780
www.cunninghamrec.com

DePorter Dominick & Associates, LLC (3)
Dave DePorter and Sandi Dummerm
10110 Battelview Parkway, Suite 100-C
Manassas, VA 20109
(703)330-9255
www.ddallc.com
**Exhibitors (Booth Numbers)**

*Downey & Scott LLC (12)*
Bill Downey and Taylor Leigh  
6799 Kennedy Road, Unit F  
Warrenton, VA 20187  
(540)347-5001  
www.downeyscott.com

Draper Aden Associates (19)
Deborah Flippo, Jeff McInnis and Carolyn Howard  
8090 Villa Park Dr.  
Richmond, VA 23228  
(804)264-2228  
www.daa.com

EcoMax Lighting (10)
Joel Schulman and Alan Schulman  
1836 Lamont St. NW  
Washington, DC 20010  
(513)728-1439  
www.ecomaxlighting.com

Energy Tomorrow (67)
Chloe Meek and Mike Ward  
1220 L. St. NW, Ste. #900  
Washington, DC 20005  
(202)682-8258  
www.energymorrow.org

English Construction Company, Inc. (73)
Robert Lee and Henry Myers  
PO Box P-7000  
Lynchburg, VA 24505  
(434)845-0301  
www.englishconst.com

Enovative Technologies (11)
Colin D. Rock  
11935 Worcester Hwy.  
Bishopville, MD, 21813  
(800)742-5129  
www.magicpulsemasssage.com

Ferguson Waterworks (45)
Brandon Mathews and Brian Cowan  
311 Central Road  
Fredericksburg, VA 22401  
(540)583-2881  
www.ferguson.com

Forte Payment Systems (4)
Antoinette Cooper  
500 W. Bethany Dr., Suite 200  
Allen, TX 75013  
(866)290-5400  
www.forte.net

GovDeals Inc. (34)
Robin Bradley  
100 Capital Commerce Blvd., Suite 110  
Montgomery, AL 36117  
(334)387-0532  
www.govdeals.com

*HBA Architecture & Interior Design Inc. (35)*
Mike Winner and Joe Miller  
One Columbus Center, Suite 1000  
Virginia Beach, VA 23462  
(757)490-9048  
www.hbaonline.com

HEAL Cities & Towns Campaign (8)
Mike Royster and Kate McGrail  
1301 Connecticut Ave NW, Suite 200  
Washington D.C. 20036  
(202)803-6121  
www.healcitiesmidatlantic.org

*Howard Shockey & Sons (69)*
Bill Wiley and Gary Williams  
P.O. Box 2530  
Winchester, VA 22604  
(540)667-7700  
www.shockeybuilds.com

Hughes Associates Architects & Engineers (33)
Martha Chester and Mike Woolwine  
P.O. Box 1034  
Roanoke, VA 24005  
(540)342-4002  
www.hughesae.com

Hurt & Profitt, Inc. (50)
Earl Dickerson, Jr., Bif Johnson, and Ronnie Spiggle  
2524 Langhorne Road  
Lynchburg, VA 24501  
(434)847-7796  
www.handp.com

ICMA-RC (66)
Vernon Stockton  
777 North Capitol St. NE, Suite 600  
Washington DC 20002  
(202)962-6919  
www.icarc.org

Inboden Environmental Services, Inc (47)
Terry Inboden and Mark Inboden  
5790 Main Street  
Mt. Jackson, VA 22842  
(540) 477-3300  
www.4ies.com

Land Planning & Design Associates (72)
Bill Mcchnick  
1006 E. Jefferson Street, Suite B  
Charlottesville, VA 22902  
(434)296-2108  
www.lpda.net

M&T Bank (23)
Christine Parker and Paul Black  
7799 Leesburg Pike  
Falls Church, VA 22043  
(703)748-5545  
www.mtb.com
Mosca Design Inc. (51)
Joel Mosca and Phil Hensley
8450 Garvey Dr.
Raleigh, NC 27616
(919)954-0200
www.moscadesign.com

*Moseley Architects (13, 14)
Tony Bell and Josh Bennett
3200 Norfolk Street
Richmond, VA 23230
(804)794-7555
www.moseleyarchitects.com

*Municode (30)
Scott Horton and Dale Barstow
PO Box 2235
Tallahassee, FL 32316
(800)262-2633
www.municode.com

National League of Cities (75)
Ann Kelly
1301 Pennsylvania Ave., NW, Ste. 550
Washington D.C. 20004
(202)626-3139
www.nlc.org

Pennoni (44)
Veronica White, Susan Woldorf and Tom Rust
One South Church Street, 2nd Floor
West Chester, PA 19382
(610)422-2455
www.pennoni.com

*PMA Architecture (57)
Jeff Stodghill and Linda Smith
10227 Warwick Blvd.
Newport News, VA 23602
(757)596-8200
www.pmaarchitecture.com

Polco (54)
Lia Mastronardi and Peter Adkins
N30W22121 Green Rd
Waukesha, WI 53186
(505)713-9335
www.polco.us

*Republic Services (71)
Tracy Nestor, Josephine Aiken, and Tim Brownell
1220 Commerce St. SW, Box 1
Conover, NC 28613
(828)695-2062
www.republicservices.com

Retail Strategies, LLC (70)
Laura Hudson
120 118th Street South, Suite 201
Birmingham, AL 35233
(205)490-2825
www.retailstrategies.com

RK&K (40)
Jeff Kapinos, Malachi Mills and Leo Rutledge
2100 E. Cary Street, Suite 309
Richmond, VA 23223
(804)218-3612
www.rkk.com

Southern Software (68)
Lee McGraw and Joe Garrison
150 Pery Drive
Southern Pines, NC 28387
(800)842-8190
www.southernsoftware.com

Sparks @ Play LLC (22)
Chris Cline
3705 Gnodhall Lane
Owings Mills, MD 21117
(410)356-4151

Spring City Electrical (41)
Tracie Wolfe and Dan Kovalchick
One South Maine St.
Spring City, PA 19475
(610)569-4224
www.springcity.com

*Springsted Incorporated (21)
John Anzivino and Joel Davis
9097 Atlee Station Road, Suite 100
Mechanicsville, VA 23116
(804)726-9748
www.springsted.com

Standard Solar (46)
John Finnerty and Travis Tate
1355 Piccard Dr. Suite 300
Rockville, MD 20850
(301)944-5165
www.standard solar.com

*SunTrust (1)
Hank Coleman, Vanessa Hampton, Vic Gilchrist and
Steve Miles
919 E Main St
Richmond, VA 23219
(804)782-7290
www.suntrust.com

The Brick Industry Association (52)
Reynolds Broker
3379 Peachtree Road NE, Suite 300
Atlanta, GA 30326
(404)446-1670
www.gobrick.com

The Lane Group (61)
Matthew Lane and Chris Mullins
PO Box 452
Big Stone Gap, VA 24219
(276)523-3771
www.thelanegroupinc.com

The Local Choice (18)
Karmen Spooner and Walt Norman
2015 Staples Mill Road
Richmond, VA 2613
(804)354-2613
www.thelocalchoice.virginia.gov

*Timmons Group (27)
Paul Trapp, Joe Hines and Bob Roop
1001 Boulder Park Way, Suite 300
Richmond, VA 23225
(804)200-6300
www.timmons.com
<table>
<thead>
<tr>
<th>TIPS (20)</th>
<th>Virginia Cooperative Extension (9)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Charlie Martin</td>
<td>Lonnie Johnson and Doris Baskfield-Heath</td>
</tr>
<tr>
<td>4845 US Hwy 271 North</td>
<td>250 Drillfield Drive, 101 Hutcheson Hall (0402)</td>
</tr>
<tr>
<td>Pittsburg, TX 75686</td>
<td>Blacksburg, VA 24061</td>
</tr>
<tr>
<td>(804)839-8477</td>
<td>(540)231-5299</td>
</tr>
<tr>
<td><a href="http://www.tips-usa.com">www.tips-usa.com</a></td>
<td><a href="http://www.ext.vt.edu">www.ext.vt.edu</a></td>
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<tr>
<th>Town of Big Stone Gap (42)</th>
<th>Virginia Correctional Enterprises (25, 26)</th>
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<tbody>
<tr>
<td>Gary Johnson and James “Cotton” Stone</td>
<td>Chris Cash and Josh Petrie</td>
</tr>
<tr>
<td>505 E. 5th Street, S.</td>
<td>8030 White Bark Terrace</td>
</tr>
<tr>
<td>Big Stone Gap, VA 24219</td>
<td>North Chesterfield, VA 23237</td>
</tr>
<tr>
<td>(276)523-0115</td>
<td>(804)743-4106</td>
</tr>
<tr>
<td><a href="http://www.bigstonegap.org">www.bigstonegap.org</a></td>
<td><a href="http://www.govce.net">www.govce.net</a></td>
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<tr>
<th>Town of Saint Paul (55)</th>
<th>Virginia Credit Union (32)</th>
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<tr>
<td>Jennifer Bailey and Wanda Carter</td>
<td>Angela Roisten and Tom Katovsich</td>
</tr>
<tr>
<td>PO Box 66</td>
<td>PO Box 90010</td>
</tr>
<tr>
<td>St. Paul, VA 24283</td>
<td>Richmond, VA 23225</td>
</tr>
<tr>
<td>(276)712-5297</td>
<td>(804)327-7334</td>
</tr>
<tr>
<td><a href="http://www.stpaulva.org">www.stpaulva.org</a></td>
<td><a href="http://www.vacu.org">www.vacu.org</a></td>
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<tr>
<th>Ulliman Schutte (60)</th>
<th>*Virginia Housing Development Authority (7)</th>
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<tbody>
<tr>
<td>Chad Van Hyning and Luke DeGarmo</td>
<td>Keith Sherrill and Yvonne Farmer</td>
</tr>
<tr>
<td>306 6th Street, SW</td>
<td>601 S. Belvidere Street</td>
</tr>
<tr>
<td>Roanoke, VA 24016</td>
<td>Richmond, VA 23220</td>
</tr>
<tr>
<td>(540)342-5111</td>
<td>(804)343-5529</td>
</tr>
<tr>
<td><a href="http://www.ullimanschutte.com">www.ullimanschutte.com</a></td>
<td><a href="http://www.vhda.com">www.vhda.com</a></td>
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<tr>
<th>*Utility Service Co., Inc. (43)</th>
<th>Virginia Institute of Government (24)</th>
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<tbody>
<tr>
<td>Brad Brown, Brad Gresham and Scotty Wilkins</td>
<td>Tedd Povar and Billie Easton</td>
</tr>
<tr>
<td>PO Box 1350</td>
<td>11 S. 12th Street, Suite 225</td>
</tr>
<tr>
<td>Perry, GA 31069</td>
<td>Richmond, VA 23219</td>
</tr>
<tr>
<td>(800)223-3695</td>
<td>(804)371-0202</td>
</tr>
<tr>
<td><a href="http://www.utilityservice.com">www.utilityservice.com</a></td>
<td><a href="http://www.vainstituteofgovernment.org">www.vainstituteofgovernment.org</a></td>
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<tr>
<th>VACORP (59)</th>
<th>*Virginia Resources Authority (56)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Stephanie Heintzeleman and Chris Carey</td>
<td>Stephanie Hamlett and Jean Bass</td>
</tr>
<tr>
<td>1315 Franklin Rd, SW</td>
<td>1111 E. Main Street, Suite 1920</td>
</tr>
<tr>
<td>Roanoke, VA 24016</td>
<td>Richmond, VA 23219</td>
</tr>
<tr>
<td>(540)345-8522</td>
<td>(804)616-3443</td>
</tr>
<tr>
<td><a href="http://www.vacoins.org">www.vacoins.org</a></td>
<td><a href="http://www.virgiareresources.org">www.virgiareresources.org</a></td>
</tr>
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<tr>
<th>*VC3 (29)</th>
<th>Virginia Rural Water Association (17)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Jeff Kerr and Kathleen Hall</td>
<td>Myrica Keiser and Kenny Reynolds</td>
</tr>
<tr>
<td>1301 Gervais Street, Suite 1800</td>
<td>2138 Sycamore Avenue</td>
</tr>
<tr>
<td>Columbia, SC 29201</td>
<td>Buena Vista, VA 24416</td>
</tr>
<tr>
<td>(823)978-2693</td>
<td>(540)261-7178</td>
</tr>
<tr>
<td><a href="http://www.vc3.com">www.vc3.com</a></td>
<td><a href="http://www.vrwa.org">www.vrwa.org</a></td>
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<tr>
<th>Vermeer Mid Atlantic, Inc. (62)</th>
<th>Virginia Section AWAA (42)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Russ Kenny and Steve Scruggs</td>
<td>Marlo Watson and Andy Landrum</td>
</tr>
<tr>
<td>10501 Vermeer Place</td>
<td>PO Box 11992</td>
</tr>
<tr>
<td>Ashland, VA 23005</td>
<td>Lynchburg, VA 24506</td>
</tr>
<tr>
<td>(804)798-0321</td>
<td>(434)383-3190</td>
</tr>
<tr>
<td><a href="http://www.vermeermidatlantic.com">www.vermeermidatlantic.com</a></td>
<td><a href="http://www.vaawwa.org">www.vaawwa.org</a></td>
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<tr>
<th>Virginia American Water (63)</th>
<th>VML Insurance Programs (38, 39)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dan Dickerton</td>
<td>Jeff Cole, Harry McMillen, Lisa Schenk and Will Mickiewicz</td>
</tr>
<tr>
<td>2223 Duke Street</td>
<td>P. O. BOX 3239</td>
</tr>
<tr>
<td>Alexandria, VA 22314</td>
<td>Glen Allen, VA 23058</td>
</tr>
<tr>
<td>(866)853-2247</td>
<td>(804)237-7319</td>
</tr>
<tr>
<td><a href="http://www.aiwater.com/vaaw">www.aiwater.com/vaaw</a></td>
<td><a href="https://www.vmlins.org">https://www.vmlins.org</a></td>
</tr>
</tbody>
</table>
VML/VACo Finance (31)
Bob Lauterberg and Steve Mulroy
919 E Main St, Ste 1100
Richmond, VA 23219
(804)648-0635
www.valocalfinance.org

*Waste Industries, LLC. (76)
Pat Luce and David Duke
3821 Cook Blvd.
Chesapeake, VA 23323
(757) 438-2788
www.wasteindustries.com

Wendel (6)
Andrew Casolini Dal Bo and Ron Reekes
9 South 12th Street, 2nd Floor
Richmond, VA 23219
(804)308-9670
www.wendelcompanies.com

*Virginia Municipal League Insurance Programs
Jeff Cole, Harry McMillen, Lisa Schenk and Will Mickiewicz
P. O. BOX 3239
Glen Allen, VA 23058
(804)237-7319
www.vmlins.org

*Moseley Architects
Tony Bell and Josh Bennett
3200 Norfolk Street
Richmond, VA 23230
(804)794-7555
www.moseleyarchitects.com

*SunTrust
Hank Coleman, Vanessa Hampton, Vic Gilchrist and Steve Miles
919 E Main St
Richmond, VA 23219
(804)782-7290
www.suntrust.com

*Dominion
Bill Murray, Jim Beamer, Meredith Gray
701 East Cary Street, 21st Floor
Richmond, VA 23219
www.dom.com

*Timmons Group
Paul Trapp and Joe Hines
1001 Boulders Parkway, Suite 300
Richmond, VA 23225
(804)200-6500
www.timmons.com

*Wiley | Wilson (37)
Fred Armstrong and Randy Vaughan
127 Nationwide Drive
Lynchburg, VA 24506
(434)455-3680
www.wileywilson.com

Zynnovation LLC (53)
Hailing Yang and Eric Johnson
10338 Stony Run Lane, Suite 203
Ashland, VA 23005
(540)239-2902
www.treediaper.com

*Virginia Housing Development Authority
Keith Sherrill and Yvonne Farmer
601 S. Belvidere Street
Richmond, VA 23220
(804)343-5529
www.vhda.com

*Wiley | Wilson
Fred Armstrong and Randy Vaughan
127 Nationwide Drive
Lynchburg, VA 24506
(434)455-3680
www.wileywilson.com

Davenport & Company
David Rose
One James Center, 901 E Cary St #1100
Richmond, VA 23219
(804)780-2000
www.investdavenport.com

Hilton Garden Inn Richmond Downtown
Tauheedah Muhammad
501 E. Broad Street
Richmond, VA 23219
(804) 344-4300
www.hiltongardeninn3.hilton.com

* VML Municipal Business Associate
According to the history of VML compiled by Mr. Morton Wallerstein, the Virginia Municipal League was organized in 1905 by Mr. S. R. Buxton, City Attorney of Newport News. Mr. L. C. Brinson, Auditor for the City of Portsmouth served as Secretary from 1905 to 1921. Mr. Wallerstein served as Executive Secretary of the League for 20 years and then became General Counsel of VML. For the years from 1906 to 1923, the League held frequent conferences, but no formal conventions or elections were held until 1924.

<table>
<thead>
<tr>
<th>Name</th>
<th>Years</th>
<th>Office</th>
</tr>
</thead>
<tbody>
<tr>
<td>S. R. Buxton</td>
<td>1905-1906</td>
<td>City Attorney, Newport News</td>
</tr>
<tr>
<td>John W. Moore</td>
<td>1922-1923</td>
<td>Council Member, Richmond</td>
</tr>
<tr>
<td>J. P. Jervey</td>
<td>1923-1924</td>
<td>City Manager, Portsmouth</td>
</tr>
<tr>
<td>W. P. Hunter</td>
<td>1924-1925</td>
<td>City Manager, Roanoke</td>
</tr>
<tr>
<td>E. A. Beck</td>
<td>1925-1925</td>
<td>City Manager, Lynchburg</td>
</tr>
<tr>
<td>C. C. Smith</td>
<td>1925-1926</td>
<td>Mayor, Newport News</td>
</tr>
<tr>
<td>L. J. Houston</td>
<td>1926-1927</td>
<td>City Manager, Fredericksburg</td>
</tr>
<tr>
<td>Charles D. Fox</td>
<td>1927-1928</td>
<td>Mayor, Roanoke</td>
</tr>
<tr>
<td>C. B. Borland</td>
<td>1928-1929</td>
<td>Director of Public Safety, Norfolk</td>
</tr>
<tr>
<td>Paul Morton</td>
<td>1929-1930</td>
<td>City Manager, Petersburg</td>
</tr>
<tr>
<td>R. W. B. Hart</td>
<td>1930-1931</td>
<td>City Manager, Lynchburg</td>
</tr>
<tr>
<td>J. F. Bright</td>
<td>1931-1932</td>
<td>Mayor, Richmond</td>
</tr>
<tr>
<td>Harry P. Davis</td>
<td>1932-1933</td>
<td>Mayor, Manassas</td>
</tr>
<tr>
<td>R. W. West</td>
<td>1933-1934</td>
<td>Mayor, Newport News</td>
</tr>
<tr>
<td>E. M. Stull</td>
<td>1934-1935</td>
<td>Council Member, Covington</td>
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<tr>
<td>John R. Jolly</td>
<td>1935-1936</td>
<td>Mayor, Petersburg</td>
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<tr>
<td>A. M. Schewel</td>
<td>1936-1937</td>
<td>Council Member, Lynchburg</td>
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<tr>
<td>James V. Bickford</td>
<td>1937-1938</td>
<td>Mayor, Hampton</td>
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<tr>
<td>Seth Burnley</td>
<td>1938-1939</td>
<td>City Manager, Charlottesville</td>
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<tr>
<td>H. W. Robertson</td>
<td>1939-1940</td>
<td>Mayor, Covington</td>
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<tr>
<td>W. Marshall King</td>
<td>1940-1941</td>
<td>Mayor, Fredericksburg</td>
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<tr>
<td>D. Lane Elder</td>
<td>1941-1942</td>
<td>Mayor, Hopewell</td>
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<tr>
<td>I. G. Vass</td>
<td>1942-1943</td>
<td>City Manager, Waynesboro</td>
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<td>Alexander Hamilton, Jr.</td>
<td>1943-1944</td>
<td>Mayor, Petersburg</td>
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<tr>
<td>Charles B. Borland</td>
<td>1944-1945</td>
<td>City Manager, Norfolk</td>
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<tr>
<td>W. B. Carter</td>
<td>1945-1946</td>
<td>Council Member, Roanoke</td>
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<td>T. W. Preston</td>
<td>1946-1947</td>
<td>Mayor, Bristol</td>
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<tr>
<td>W. C. Fitzpatrick</td>
<td>1947-1948</td>
<td>Mayor, Farmville</td>
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<tr>
<td>Leslie T. Fox</td>
<td>1948-1949</td>
<td>Mayor, Portsmouth</td>
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<tr>
<td>J. Hudson Huffard</td>
<td>1949-1950</td>
<td>Council Member, Bluefield</td>
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<td>J. C. Biggins</td>
<td>1950-1951</td>
<td>City Manager, Newport News</td>
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<td>Mifflin B. Clowe, Jr.</td>
<td>1951-1952</td>
<td>Mayor, Winchester</td>
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<tr>
<td>Everett E. Carter</td>
<td>1952-1953</td>
<td>Council Member, Danville</td>
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<tr>
<td>W. Stirling King</td>
<td>1953-1954</td>
<td>Council Member, Richmond</td>
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<tr>
<td>C. M. Cowan</td>
<td>1954-1955</td>
<td>Mayor, Fredericksburg</td>
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<tr>
<td>Ira F. Willard</td>
<td>1955-1956</td>
<td>City Manager, Alexandria</td>
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<tr>
<td>B. E. Ball</td>
<td>1956-1957</td>
<td>Mayor, Norton</td>
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<tr>
<td>Harry B. Dyche</td>
<td>1957-1958</td>
<td>Mayor, Luray</td>
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<tr>
<td>James I. Moyer</td>
<td>1958-1959</td>
<td>Mayor, Salem</td>
</tr>
<tr>
<td>W. F. Duckworth</td>
<td>1959-1960</td>
<td>Mayor, Norfolk</td>
</tr>
<tr>
<td>Roy L. Webber</td>
<td>1960-1961</td>
<td>Council Member, Roanoke</td>
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<tr>
<td>Robert D. Morrison</td>
<td>1961-1962</td>
<td>City Manager, Lynchburg</td>
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<tr>
<td>E. Lewis Knowles</td>
<td>1962-1963</td>
<td>Mayor, Staunton</td>
</tr>
<tr>
<td>R. William Arthur</td>
<td>1963-1964</td>
<td>Town Attorney, Wytheville</td>
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<tr>
<td>C. V. Jackson</td>
<td>1964-1965</td>
<td>Mayor, Pulaski</td>
</tr>
</tbody>
</table>
Horace B. Edwards  
1965 - 1966  
City Manager, Richmond

James M. Duncan, Jr.  
1966 - 1967  
Council Member, Alexandria

George B. Anderson  
1967 - 1968  
Vice Mayor, Danville

Roy B. Martin, Jr.  
1968 - 1969  
Mayor, Norfolk

Julian F. Hirst  
1969 - 1970  
City Manager, Roanoke

Harry Parrish  
1970 - 1971  
Mayor, Manassas

George F. Lee  
1971 - 1972  
Mayor, Emporia

Carl Stark  
1972 - 1973  
Mayor, Wytheville

Jack P. Barnes  
1973 - 1974  
Mayor, Portsmouth

C. Clay Harrell  
1974 - 1975  
Manager, Vienna

Thomas J. Bliley  
1975 - 1976  
Mayor, Richmond

Ann Kilgore  
1976 - 1977  
Mayor, Hampton

R. L. Light, Jr.  
1977 - 1978  
Mayor, Bristol

Jessie M. Rattley  
1978 - 1979  
Council Member, Newport News

Roy Erickson  
1979 - 1980  
Mayor, Harrisonburg

Harold S. Atkinson  
1980 - 1981  
City Manager, Franklin

Raymond Ratcliffe  
1981 - 1982  
Mayor, Pulaski

Francis T. West  
1982 - 1983  
Mayor, Martinsville

Charles A. Robinson, Jr.  
1983 - 1984  
Mayor, Vienna

Lawrence A. Davies  
1984 - 1985  
Mayor, Fredericksburg

Samuel W. Adams  
1985 - 1986  
Council Member, Emporia

Martha V. Pennino  
1986 - 1987  
Vice Chairman, Fairfax County

Noel C. Taylor  
1987 - 1988  
Mayor, Roanoke

J. Willard Lineweaver  
1988 - 1989  
Mayor, Warrenton

Jack D. Edwards  
1989 - 1990  
Board Member, James City County

Frances Parsons  
1990 - 1991  
Council Member, Blackburg

William R. Hartz  
1991 - 1992  
Mayor, Waverly

L. D. Oakes  
1992 - 1993  
Mayor, Martinsville

John Lemley  
1993 - 1994  
Town Manager, Christiansburg

Josephine Marshall  
1994 - 1995  
Mayor, South Boston

Meyera Oberdorf  
1995 - 1996  
Mayor, Virginia Beach

James Harris, M.D.  
1996 - 1997  
Mayor, Blackstone

Katherine Hanley  
1997 - 1998  
Council Chair, Fairfax County

Earl Reynolds  
1998 - 1999  
City Manager, Martinsville

John Hamlin  
1999 – 2000  
Mayor, Danville

Trent Crewe  
2000 – 2001  
Mayor, Wytheville

F. Woodrow Harris  
2001 – 2002  
Vice Mayor, Emporia

Joyce K. Lewis  
2002 – 2003  
Council Member, Blacksburg

Turner M. Spencer  
2003 – 2004  
Council Member, Hampton

Thomas L. Starnes  
2004 – 2005  
Mayor, Radford

French H. Moore, Jr.  
2005 – 2006  
Council Member, Abingdon

Rayetta Webb  
2006 – 2007  
Council Member, Altavista

Jay Fisette  
2007 – 2008  
Supervisor, Arlington County

Michael Polychrones  
2008 – 2009  
Council Member, Vienna

Lance Terpenny  
2009 – 2010  
Town Manager, Floyd

James Councill, III  
2010 – 2011  
Mayor, Franklin

Rosemary Wilson  
2011 – 2012  
Council Member, Virginia Beach

Ed Daley  
2012 – 2013  
City Manager, Hopewell

David Helms  
2013 – 2014  
Mayor, Marion

William D. Eulille  
2014 – 2015  
Mayor, Alexandria
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