VML, VACo and VCTA present this summit to discuss innovative and economical ways for local governments to offer connectivity to their communities.
# AGENDA

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<tr>
<th>Time</th>
<th>Session</th>
<th>Organizer/Lead Speaker</th>
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<tbody>
<tr>
<td>9 - 9:30 a.m.</td>
<td>Registration/Coffee</td>
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<tr>
<td>9:30 - 9:40 a.m.</td>
<td>Welcome</td>
<td>Dean Lynch - Executive Director, VACo</td>
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<td>Michelle Gowdy - Executive Director, VML</td>
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<tr>
<td>9:40 - 9:50 a.m.</td>
<td>Broadband 101</td>
<td>Ray LaMura - President, VCTA-Broadband Association of Virginia</td>
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<td>9:50 - 10:05 a.m.</td>
<td>DHCD - Helping Locals Plan and Build</td>
<td>Evan Feinman - Executive Director of the Tobacco Region Revitalization Commission &amp; Governor Northam’s Chief Broadband Advisor</td>
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<td>Courtney Dozier - Deputy Broadband Advisor &amp; Chief Deputy at the Department of Housing and Community Development</td>
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<tr>
<td>10:05 - 10:50 a.m.</td>
<td>Making the Business Case for Broadband</td>
<td>Ray LaMura - President, VCTA-Broadband Association of Virginia</td>
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<td>Panelists:</td>
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<td>Dave Coombs - Director of Business Services, Comcast</td>
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<td>Matt Smolnik - Economic Development Director, New Kent County</td>
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<td>Craig Venable - Vice President, Commercial Sales, Shentel Business</td>
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<td>Thom Watkins - Vice President, Sales - Cox Business, Hampton Roads</td>
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<td>10:50 a.m. - 12 p.m.</td>
<td>Case Studies on VaTI and Tobacco Commission grants</td>
<td>Dean Lynch - Executive Director, VACo</td>
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<td>Barrett Stork - Director of Government &amp; Regulatory Affairs, Cox Communications Virginia</td>
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<td>Terry Ellis - Vice President of Government &amp; Regulatory Affairs, Comcast</td>
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<td>Scott Randall - Vice President &amp; General Manager, Delaware, Maryland and Virginia, Atlantic Broadband</td>
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<td>Jimmy Carr - Chief Executive Officer, All Points Broadband</td>
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<td>12 - 1 p.m.</td>
<td>Lunch - Telehealth: The New House Call</td>
<td>Mike Braham - CEO, Trapollo</td>
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<td>1 - 1:15 p.m.</td>
<td>Break</td>
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<td>1:15 - 1:45 p.m.</td>
<td>Broadband Affordability Programs: Internet Essentials, Connect to Compete, Internet Assist</td>
<td>Michelle Gowdy - Executive Director, VML</td>
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<td>Panelists:</td>
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<td>Sarah Buck - Manager, Public Affairs, Cox Communications Virginia</td>
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<td>Marie Schuler - Director of Government &amp; Regulatory Affairs, Comcast</td>
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<td>Eric Collins - Director of Government Relations, Charter Communications NC, MD, VA Eastern Region</td>
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<td>1:45 - 2:15 p.m.</td>
<td>Future of Broadband</td>
<td>Rick Cimerman - Vice President, External &amp; State Affairs, NCTA - The Internet &amp; Television Association</td>
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<td>2:15 - 2:45 p.m.</td>
<td>FCC Overview</td>
<td>Alan Tilles - Attorney at Law; Chairman - Technology, Media and Telecommunications Department, Shulman Rogers</td>
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<td>2:45 - 3:15 p.m.</td>
<td>Utility Middle Mile Pilot Program</td>
<td>Ron Jefferson - Manager, External Affairs, Appalachian Power Company</td>
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<td>Nathan Frost - Director, New Technology and Energy Conservation, Dominion Energy</td>
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